



Sumner County Board of Education

Del R. Phillips III, Ph.D.

Director of Schools

695 East Main Street Gallatin, TN 37066-2472

Phone: (615) 451-5200 Fax: (615) 451-5216

Bid Minutes

20211110

Liberty Creek High Band Instruments

Sealed bids were opened on November 10, 2021 at 1:00 p.m. at the Larry Riggsbee Facilities Building, 1500 Airport Road, Gallatin, Tennessee for 20211110.

Present for the bid opening were:

Chris Harrison Sumner County Board of Education

Janice Wright Sumner County Board of Education

Bid responses were received from the following companies:

K&S Music
61 Industrial Road
Berkeley Heights, NJ 07922

Amro Music Store, Inc.
2918 Poplar Avenue
Memphis, TN 38111

Taylor Music Inc.
513 S. Main
Aberdeen, SD 57401

Washington Music Sales Center Inc.
11151 Veirs Mill Road
Wheaton, MD 20902

Music & Arts
5295 Westview Drive Suite 300
Frederick, MD 21703

Degado Guitars LLC
919 Gallatin Avenue #10
Nashville, TN 37206

dxdt Music Products
18936 Porterfield Way
Germantown, MD 20874

Board of Education Members

Sarah Andrews - Alice Bachman - Tim Brewer - Patricia Brown - Andy Daniels - Jeff Duncan - Glen Gregory - Betsy Hawkins - Tammy Hayes - David Wilkerson - Ted Wise

BID TABULATION
20211110 - LIBERTY CREEK HIGH BAND INSTRUMENTS

	K&S Music		Amro Music Store Inc.		Taylor Music Inc.		Washington Music Sales Center Inc.		Music & Arts		Degado Guitars LLC		dxdt Music Products		
	QUANTITY	PRICE/EACH	TOTAL	PRICE/EACH	TOTAL	PRICE/EACH	TOTAL	PRICE/EACH	TOTAL	PRICE/EACH	TOTAL	PRICE/EACH	TOTAL	PRICE/EACH	TOTAL
CONCERT WINDS															
Piccolo	2	\$ -	\$ -	\$ 643.00	\$ 1,286.00	\$ 611.00	\$ 1,222.00	\$ 600.00	\$ 1,200.00	\$ 715.98	\$ 1,431.96	\$ 326.00	\$ 652.00		\$ -
Oboe	2	\$ -	\$ -	\$ 2,739.00	\$ 5,478.00	\$ 2,611.00	\$ 5,222.00	\$ 2,786.65	\$ 5,573.30	\$ 3,081.70	\$ 6,163.40	\$ 2,252.00	\$ 4,504.00		\$ -
Bassoon	2	\$ -	\$ -	\$ 5,853.00	\$ 11,706.00	\$ 5,757.00	\$ 11,514.00	\$ 5,976.35	\$ 11,952.70	\$ 6,260.73	\$ 12,521.46	\$ 6,630.00	\$ 13,260.00		\$ -
Bass Clarinet	1	\$ -	\$ -	\$ 1,584.00	\$ 1,584.00	\$ 1,411.00	\$ 1,411.00	\$ 1,465.55	\$ 1,465.55	\$ 1,710.22	\$ 1,710.22	\$ 2,220.00	\$ 2,220.00		\$ -
Contra Alto Clarinet	1	\$ -	\$ -	\$ 3,128.00	\$ 3,128.00	\$ 2,966.00	\$ 2,966.00	\$ 3,256.25	\$ 3,256.25	\$ 3,470.92	\$ 3,470.92	\$ 3,498.00	\$ 3,498.00		\$ -
Tenor Saxophone	2	\$ -	\$ -	\$ 2,177.00	\$ 4,354.00	\$ 2,066.00	\$ 4,132.00	\$ 2,067.85	\$ 4,135.70	\$ 2,343.99	\$ 4,687.98	\$ 1,245.00	\$ 2,490.00		\$ -
Baritone Saxophone	1	\$ -	\$ -	\$ 4,637.00	\$ 4,637.00	\$ 4,366.00	\$ 4,366.00	\$ 4,405.55	\$ 4,405.55	\$ 5,257.54	\$ 5,257.54	\$ 4,480.00	\$ 4,480.00		\$ -
French Horn	6	\$ -	\$ -	\$ 4,051.00	\$ 24,306.00	\$ 3,788.00	\$ 22,728.00	\$ 4,232.45	\$ 25,394.70	\$ 4,511.44	\$ 27,068.64	\$ 4,770.00	\$ 28,620.00		\$ -
Bass Trombone	1	\$ -	\$ -	\$ 3,296.00	\$ 3,296.00	\$ 3,111.00	\$ 3,111.00	\$ 3,435.55	\$ 3,435.55	\$ 3,662.01	\$ 3,662.01	\$ 4,075.00	\$ 4,075.00		\$ -
Euphonium	3	\$ -	\$ -	\$ 1,953.00	\$ 5,859.00	\$ 1,844.00	\$ 5,532.00	\$ 1,845.50	\$ 5,536.50	\$ 2,202.38	\$ 6,607.14	\$ 2,220.00	\$ 6,660.00		\$ -
Tuba	4	\$ -	\$ -	\$ 5,972.00	\$ 23,888.00	\$ 5,677.00	\$ 22,708.00	\$ 6,254.10	\$ 25,016.40	\$ 6,666.36	\$ 26,665.44	\$ 7,000.00	\$ 28,000.00		\$ -
SUBTOTAL					\$ 89,522.00		\$ 84,912.00		\$ 91,372.20		\$ 99,246.71		\$ 98,459.00		\$ -
CONCERT PERCUSSION															
Timpani	1	\$ -	\$ -	\$ 15,285.00	\$ 15,285.00	\$ 14,666.00	\$ 14,666.00	\$ 15,882.65	\$ 15,882.65	\$ 15,599.02	\$ 15,599.02		\$ -		\$ -
Concert Snare	2	\$ -	\$ -	\$ 445.00	\$ 890.00	\$ 404.00	\$ 808.00	\$ 412.05	\$ 824.10	\$ 452.31	\$ 904.62		\$ -		\$ -
Concert Bass Drum	1	\$ -	\$ -	\$ 3,085.00	\$ 3,085.00	\$ 2,577.00	\$ 2,577.00	\$ 2,637.15	\$ 2,637.15	\$ 2,586.48	\$ 2,586.48		\$ -		\$ -
Suspended Cymbals 16"	1	\$ -	\$ -	\$ 190.00	\$ 190.00	\$ 177.00	\$ 177.00	\$ 192.30	\$ 192.30	\$ 171.81	\$ 171.81		\$ -		\$ -
Suspended Cymbals 18"	1	\$ -	\$ -	\$ 219.00	\$ 219.00	\$ 207.00	\$ 207.00	\$ 225.55	\$ 225.55	\$ 201.51	\$ 201.51		\$ -		\$ -
Suspended Cymbal Stand	2	\$ -	\$ -	\$ 133.00	\$ 266.00	\$ 116.00	\$ 232.00	\$ 126.05	\$ 252.10	\$ 165.48	\$ 330.96		\$ -		\$ -
Orchestra Bells	1	\$ -	\$ -	\$ 4,357.00	\$ 4,357.00	\$ 4,004.00	\$ 4,004.00	\$ 4,126.30	\$ 4,126.30	\$ 4,698.23	\$ 4,698.23		\$ -		\$ -
Xylophone	2	\$ -	\$ -	\$ 2,771.00	\$ 5,542.00	\$ 2,525.00	\$ 5,050.00	\$ 2,618.70	\$ 5,237.40	\$ 2,888.57	\$ 5,777.14		\$ -		\$ -
Vibraphone	1	\$ -	\$ -	\$ 5,432.00	\$ 5,432.00	\$ 4,966.00	\$ 4,966.00	\$ 5,135.60	\$ 5,135.60	\$ 5,438.99	\$ 5,438.99		\$ -		\$ -
Marimba 4.3 oct	2	\$ -	\$ -	\$ 4,703.00	\$ 9,406.00	\$ 4,299.00	\$ 8,598.00	\$ 4,446.25	\$ 8,892.50	\$ 11,700.47	\$ 23,400.94		\$ -		\$ -
Marimba 4.6 oct	1	\$ -	\$ -	\$ 13,537.00	\$ 13,537.00	\$ 12,399.00	\$ 12,399.00	\$ 12,808.40	\$ 12,808.40	\$ 14,585.27	\$ 14,585.27		\$ -		\$ -
Gong	1	\$ -	\$ -	\$ 673.00	\$ 673.00	\$ 666.00	\$ 666.00	\$ 784.30	\$ 784.30	\$ 686.02	\$ 686.02		\$ -		\$ -
Gong Stand	1	\$ -	\$ -	\$ 609.00	\$ 609.00	\$ 533.00	\$ 533.00	\$ 603.10	\$ 603.10	\$ 673.31	\$ 673.31		\$ -		\$ -
Chimes	1	\$ -	\$ -	\$ 5,654.00	\$ 5,654.00	\$ 5,166.00	\$ 5,166.00	\$ 5,344.05	\$ 5,344.05	\$ 4,491.89	\$ 4,491.89		\$ -		\$ -
Bar Chimes	1	\$ -	\$ -	\$ 148.00	\$ 148.00	\$ 140.00	\$ 140.00	\$ 165.60	\$ 165.60	\$ 158.09	\$ 158.09		\$ -		\$ -
Bar Chime Stand	1	\$ -	\$ -	\$ 100.00	\$ 100.00	\$ 99.00	\$ 99.00	\$ 120.00	\$ 120.00	\$ 121.65	\$ 121.65		\$ -		\$ -
Mallets	11	\$ -	\$ -	\$ 64.00	\$ 704.00	\$ 300.00	\$ 3,300.00		\$ -		\$ -		\$ -		\$ -
SUBTOTAL					\$ 66,097.00		\$ 63,588.00		\$ 63,231.10		\$ 79,825.93		\$ -		\$ -
MARCHING WINDS															
Mellophone	6	\$ -	\$ -	\$ 1,675.00	\$ 10,050.00	\$ 1,577.00	\$ 9,462.00	\$ 1,735.25	\$ 10,411.50	\$ 1,849.63	\$ 11,097.78	\$ 1,955.00	\$ 11,730.00		\$ -
Marching Baritone	3	\$ -	\$ -	\$ 2,179.00	\$ 6,537.00	\$ 2,055.00	\$ 6,165.00	\$ 2,261.85	\$ 6,785.55	\$ 2,410.92	\$ 7,232.76	\$ 2,540.00	\$ 7,620.00		\$ -
Sousaphone	4	\$ -	\$ -	\$ 8,380.00	\$ 33,520.00	\$ 7,888.00	\$ 31,552.00	\$ 8,735.15	\$ 34,940.60	\$ 9,310.99	\$ 37,243.96	\$ 9,850.00	\$ 39,400.00		\$ -
SUBTOTAL					\$ 50,107.00		\$ 47,179.00		\$ 52,137.65		\$ 55,574.50		\$ 58,750.00		\$ -
MARCHING PERCUSSION															
Marching Snare Drum	3	\$ -	\$ -	\$ 577.00	\$ 1,731.00	\$ 515.00	\$ 1,545.00	\$ 531.30	\$ 1,593.90		\$ -		\$ -		\$ -
Tenor Quad Drums	2	\$ -	\$ -	\$ 905.00	\$ 1,810.00	\$ 811.00	\$ 1,622.00	\$ 833.80	\$ 1,667.60		\$ -		\$ -		\$ -
Bass Drum 18"	1	\$ -	\$ -	\$ 577.00	\$ 577.00	\$ 515.00	\$ 515.00	\$ 531.30	\$ 531.30		\$ -		\$ -		\$ -
Bass Drum 20"	1	\$ -	\$ -	\$ 620.00	\$ 620.00	\$ 555.00	\$ 555.00	\$ 570.10	\$ 570.10		\$ -		\$ -		\$ -
Bass Drum 24"	1	\$ -	\$ -	\$ 660.00	\$ 660.00	\$ 595.00	\$ 595.00	\$ 607.90	\$ 607.90		\$ -		\$ -		\$ -
Bass Drum 28"	1	\$ -	\$ -	\$ 751.00	\$ 751.00	\$ 675.00	\$ 675.00	\$ 692.25	\$ 692.25		\$ -		\$ -		\$ -
Bass Drum Carrier	5	\$ -	\$ -	\$ 268.00	\$ 1,340.00	\$ 236.00	\$ 1,180.00	\$ 259.40	\$ 1,297.00	\$ 289.22	\$ 1,446.10		\$ -		\$ -
Snare Drum Carrier	3	\$ -	\$ -	\$ 257.00	\$ 771.00	\$ 228.00	\$ 684.00	\$ 248.95	\$ 746.85	\$ 277.84	\$ 833.52		\$ -		\$ -
Tenor Quad Drum Carrier	2	\$ -	\$ -	\$ 297.00	\$ 594.00	\$ 262.00	\$ 524.00	\$ 287.50	\$ 575.00	\$ 320.84	\$ 641.68		\$ -		\$ -
Snare Drum Case	3	\$ -	\$ -	\$ 105.00	\$ 315.00	\$ 93.00	\$ 279.00	\$ 98.95	\$ 296.85	\$ 132.52	\$ 397.56		\$ -		\$ -
Tenor Quad Drum Case	2	\$ -	\$ -	\$ 219.00	\$ 438.00	\$ 183.00	\$ 366.00	\$ 196.90	\$ 393.80		\$ -		\$ -		\$ -
Bass Drum Case 18"	1	\$ -	\$ -	\$ 123.00	\$ 123.00	\$ 103.00	\$ 103.00	\$ 110.45	\$ 110.45	\$ 141.35	\$ 141.35		\$ -		\$ -
Bass Drum Case 20"	1	\$ -	\$ -	\$ 138.00	\$ 138.00	\$ 115.00	\$ 115.00	\$ 123.95	\$ 123.95	\$ 158.09	\$ 158.09		\$ -		\$ -
Bass Drum Case 24"	1	\$ -	\$ -	\$ 157.00	\$ 157.00	\$ 130.00	\$ 130.00	\$ 141.70	\$ 141.70	\$ 181.34	\$ 181.34		\$ -		\$ -
Bass Drum Case 28"	1	\$ -	\$ -	\$ 172.00	\$ 172.00	\$ 142.00	\$ 142.00	\$ 154.20	\$ 154.20	\$ 197.15	\$ 197.15		\$ -		\$ -
SUBTOTAL					\$ 10,197.00		\$ 9,030.00		\$ 9,502.85		\$ 3,996.79		\$ -		\$ -
GRAND TOTAL		NO BID			\$ 215,923.00		\$ 204,709.00		\$ 216,243.80		\$ 238,643.93		\$ 157,209.00		NO BID

Discount Off Manufacturer's Price List of Catalog

20%

No Discount

0 - 60%

Multiple

0%

No Discount

5% off Wholesale
37% off Retail