

## Questions for Bid # 20170720-CO (updated 7-6-2017)

Please clarify which contract term is correct. The introduction states that bid pricing must be good for 1 year with the option to renew for additional 2 years (3 years total) and section 1.2 under Specific Terms and Conditions states Term of Contract will be for an initial term of three (3) years with one optional three (3) year period (6 years total). **This has been corrected on the RFP - 1.2 TERM OF CONTRACT: FOR AN INITIAL TERM OF 1 YEAR WITH THE OPTION TO RENEW FOR ADDITIONAL 2 YEARS.**

Can you please provide a hardware specifications list for the Getac V110 and/or Panasonic toughbooks as well as the mobile page scanners requested in this RFP. **Specifications have been added to the RFP**

Please confirm the due date for this procurement is 7/20/2017. **Yes**

What is the date by which you will answer these questions? **Questions are due by 7-13-2017 and will be published/updated in the RFP web sites.**

Is there a deadline for questions? **same as RFP submission deadline**  
When is the anticipated contract start date? **TBD**

What is the term of the contract? **see RFP**

What is the maximum number of renewal options by policy or statute? **see RFP**

What estimated or actual dollars were paid last year, last month, or last quarter to any incumbent(s)? **approx. \$230k**

Please describe your level of satisfaction with your current vendor(s), if applicable.

What were your annual total adjustments for last year or for the last 12 months? **\$606,203.00**

What were your annual contractual allowance write offs for last year or for the last 12 months? **\$2,434,715.00**

When were the last changes to your transport rates, and are you considering raising any of the rates currently charged?

**7-1-2016 - no**

Are there any other charges you assess not otherwise covered by our questions?  
**unable to answer - too ambiguous**

What percentage of your patients are residents versus non-residents, and do you charge the two groups differently? **unknown - no**

Do you operate any shared services agreements with any other municipal or county governments in the region and, if so, with whom? **unable to answer - too ambiguous**

Do you have a lockbox provider and, if so, which provider? **no**

If you have a lockbox provider, will that provider remain in place as a result of this procurement? **n/a**

Do you have an EPCR provider and, if so, which provider? **ESO**

Do you have a collection agency provider and, if so, which provider? **Fox Collections**

Are you current outsourcing your billing to a third party vendor? If so, which vendor?  
**Yes - Ambulance Medical Billing**

Can companies from Outside USA can apply for this? (like,from India or Canada)**Yes**

Do we need to come over there for meetings? **Yes**

Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)  
**Yes - unless otherwise specified in the RFP**

Can we submit the proposals via email? **No**