

Invitation to Bid

20161115-CO

Installation of Server Racks and Cabling for the Sumner County Emergency

Communication Center

Responses to an Invitation to Bid will be received by the Purchasing Supervisor, Sumner County Board of Education, 1500 Airport Road, Gallatin, TN 37066 for 20161115-CO until 2:00 p.m. local time November 15, 2016. Bid responses will be opened at that time, taken under advisement and evaluated. All proposals are subject to the Board of Education's conditions and specifications which are available from Vicky Currey, Purchasing Supervisor (615) 451-6560. All bids can be viewed on line at \_\_\_\_\_

Mandatory Pre-Bid meeting October 24<sup>th</sup> 2016 1:00 pm local time located

255 Airport Rd  
Gallatin TN 37066

Questions may be directed to Mike Cook at [mcook@sumnerecc.org](mailto:mcook@sumnerecc.org)

# REQUEST FOR PROPOSAL

for

INSTALLATION OF SERVER RACKS and  
CABLING FOR  
Sumner County Emergency Communications  
Center



SUMNER COUNTY GOVERNMENT  
Gallatin, Tennessee

Bid # 20161115-CO  
October 2016

## Introduction

Sumner County Government is hereby requesting a proposal for installation of server racks and cabling for the Sumner County Emergency Communications Center located in Sumner County, Tennessee. All other Sumner County Government departments and agencies may also purchase from any submitted proposal.

## General Information

### I. Proposal Package

All sealed proposal packages must include all of the following, when applicable. Any sealed proposals shall be rejected as a non-conforming bid if any applicable item is missing.

1. Three (3) complete copies of proposal
2. Evidence of or obtain a valid State of Tennessee Business License and/or Sumner County Business License
3. Evidence of compliance with the Sumner County Government's Insurance Requirements, if work is performed on Sumner County Property
4. You must be licensed in your respective field at the time you bid and evidence of such compliance must be included in the bid or it may be rejected
5. Signed and completed Statement of Non-Collusion (Attachment 1)
6. Properly completed Internal Revenue Service Form W-9
7. Evidence of company's safety program and, if supported, a drug testing program Drug-Free Workplace Affidavit (Attachment 2)
8. If bid is in excess of \$25,000, a certification of non-debarment must be completed Certification Regarding Debarment, Suspension, and Other Responsibility Matters (Attachment 3)
9. Certification by Contractor (Attachment 4)

**The license requirements stated above applies to every requested project and to all bid responders, and shall include the following information on the outside of the bid envelope.**

1. Name of company and principal owner, business license number, expiration date, and license classification
2. In addition to item (1) the same is applicable to masonry contractors if the work performed > \$100,000.00
3. In addition to item (1) the same is applicable to HVAC, electrical, plumbing, or A/C contractors if the work performed > \$25,000.00
4. In addition to item (1) the same is applicable plus the department of environment and conservation license number and classification, applicable to geothermal contractors if the work performed is > \$25,000.00
5. If the prime contractor performs the masonry portion of the project, or any of the above listed contractor skill sets, and the work performed > \$100,000.00, it must be so designated
6. Only one (1) contractor in each classification listed shall be written on the bid envelope

## **NEW VENDORS**

1. To comply with Internal Revenue Service requirements, all vendors who perform any type of service are required to have a current IRS Form W-9 on file with the Sumner County Finance Department. At the time of requisition, the individual requesting a purchase order or disbursement will be informed if it is a new vendor and if a form W-9 is required. If form W-9 is required for a new vendor, the elected official or department head shall forward a completed form W-9 to the finance department. It can be obtained from the finance department, the Sumner County web site, or the Internal Revenue Service's website at [www.irs.gov](http://www.irs.gov).
2. To comply with the Tennessee Lawful Employment Act, non-employees (individuals hired as independent contractors) must have on file any two (2) of the following documents.
  - Valid Tennessee driver's license or photo ID issued by department of safety
  - Valid out-of-state driver's license
  - U.S. birth certificate
  - Valid U.S. passport
  - U.S. certificate of birth abroad
  - Report of birth abroad of a U.S. citizen
  - Certificate of citizenship
  - Certificate of naturalization
  - U.S. citizen identification card
  - Valid alien registration documentation or proof of current immigration registration
3. In addition, for all vendors with annual purchases in excess of \$50,000 (if a business license is required), a business license must be on file in the finance department, or the requisitioner must submit a copy with the purchase order requisition form or the payment requisition form, as applicable.

## **II. Responses**

- Proposal must include point-by-point responses to the RFP
- Proposal must include a list of any exceptions to the requirements
- Proposal must include the legal name of the vendor and must be signed by a person or persons legally authorized to bind the vendor to a contract
- If applicable, proposal must include a copy of the contract(s) the vendor will submit to be signed
- Any and all proposal requirements must be met prior to submission
- The bidder understands and accepts the non-appropriation of funds provision of the Sumner County Government
- If noted in the section "proposal requirements" or later requested, the contractor will be required to provide a reference list of clients that have a current contract for services with their company

## **III. Clarification and Interpretation of RFP**

The words "must" and "shall" in this Request for Proposal indicate mandatory requirements. Taking exception to any mandatory requirement shall be grounds for rejection of the proposal. There are other requirements that Sumner County Government considers important but not mandatory. It is important to respond in a concise manner to each section of this document and submit an itemized list of all exceptions.

In the event that any interested vendor finds any part of the listed specifications, terms, or conditions to be discrepant, incomplete, or otherwise questionable in any respect, it shall be the responsibility of the concerned party to notify Sumner County, via email at [purchasing@sumnertn.org](mailto:purchasing@sumnertn.org), of such matters immediately upon receipt of this Request

for Proposal. All questions must be received a minimum of five days before the proposal's deadline. All responses to inquiries will be posted on the Sumner County website, [www.sumnertn.org](http://www.sumnertn.org), under "Bid Notices."

#### **IV. Proposal Guarantee**

Vendors must guarantee that all information included in their proposal will remain valid for a period of **90 days** from the date of proposal opening to allow for evaluation of all proposals.

#### **V. Related Costs**

Sumner County Government is not responsible for any costs incurred by any vendor pursuant to the Request for Proposal. The vendor shall be responsible for all costs incurred in connection with the preparation and submission of its proposal.

#### **VI. Insurance Requirements and Liability**

Each bidder or respondent to the RFP who may have employees, contractors, or agents working on Sumner County properties shall provide copies of current certificates for general and professional liability insurance and for workers' compensation of a minimum of \$250,000. The owner or principal of each respondent must also be insured by workers' compensation if they perform any of the services on Sumner County properties. There will be no exceptions to the insurance requirement.

#### **VII. Bond Requirements**

Per state statute, Sumner County requires a performance bond or bank letter of credit for any construction projects that exceed \$25,000 upon bid award.

#### **VIII. Payment Terms**

Payment terms shall be specified in the bid response, including any discounts for early payment. All payments, unless agreed upon differently, will be after receipt of service or product and Sumner County's approval of conformance with specifications. The Sumner County Finance Department does not allow the practice of picking up checks in person.

#### **IX. Deadline**

Sealed proposals will be accepted until **November 15th, 2016 @ 2:00 pm**. Proposals received after that time will be deemed invalid and returned unopened to the vendor. Vendors mailing proposal packages must allow sufficient time to ensure receipt of their package by the time specified. There will be no exceptions. Proposals will be opened and read aloud. The reading of the bids will begin at 2:00pm. Questions may be directed to Mike Cook at [mcook@sumnerecc.org](mailto:mcook@sumnerecc.org).

**X. Withdrawal or Modification of Proposal**

A submitted proposal may be withdrawn and/or modified and resubmitted up to the time designated for the receipt of proposals provided that it fully conforms to the same general terms and requirements.

**XI.**

**Package**

The package containing the proposal must be sealed and clearly marked **BID# 20161115-CO "INSTALLATION OF SERVER RACKS AND CABLING FOR SUMNER COUNTY EMERGENCY COMMUNICATIONS CENTER"** and **"DO NOT OPEN"** on the outside of the package. Responses must be hand delivered or mailed to the following address.

Sumner County Board of Education  
1500 Airport Road  
Gallatin, TN 37066  
ATTN: Purchasing Supervisor

**XII. Right to Seek a New Proposal**

Sumner County reserves the right to accept or reject any and all proposals for any reason. Proposals will be awarded to the best overall respondent as determined by that which is in the best interests of Sumner County.

**XIII. Procedures for Evaluating Proposals and Awarding Contract**

In comparing the responses to this RFP and making awards, Sumner County may consider such factors as quality and thoroughness of a proposal, the record of experience, the references of the respondents, and the integrity, performance, and assurances in the proposal in addition to that of the proposal price.

- Proposals will be examined for compliance with all requirements set forth herein
- Proposals that do not comply shall be rejected without further evaluation
- Proposals will be subjected to a technical analysis and evaluation
- Oral presentations and written questions for further clarifications may be required of some or all vendors

**XIV. Discussions**

Discussions may be conducted with the vendors, who have submitted proposals and are determined to be reasonably likely of being considered for selection, to assure a full understanding of and responsiveness to the RFP requirements. Every effort shall be afforded to assure fair and equal treatment with respect to the opportunity for discussion and/or revision of the respective proposals. Revisions may be permitted after the submission and prior to the award for the purpose of obtaining the best offers.

**XV. Open Records**

After the bid is awarded, all proposals will be subject to the Tennessee Open Records Act, and the proposals will be available to the public upon written request.

Summary information on submitted bids will be posted on the Sumner County website, [www.sumnertn.org](http://www.sumnertn.org), under "Bid Notices."

**XVI. Assignment**

Neither the vendor nor Sumner County may assign this agreement without prior written consent of the other party.

**XVII. Liabilities**

The vendor shall indemnify Sumner County Government against liability for any suits, actions, or claims of any character arising from or relating to the performance under this contract by the vendor or its subcontractors.

Sumner County Government has no obligation for the payment of any judgment or the settlement of any claim made against the vendor or its subcontractors as a result of obligations under this contract.

**XVIII. Tax Status**

Sumner County is tax exempt

**XIX. Invoicing**

Invoices are to be submitted to:

Sumner County ECC  
255 Airport Road  
Gallatin, TN 37066

The vendor must provide an invoice(s) detailing the terms and the amounts and dates due. All invoices shall indicate payment terms and any prepayment discounts.

**XX. Contract Nullification**

Sumner County Government may, at any time, nullify the agreement if, in the judgment of Sumner County Government, the contractor(s) has failed to comply with the terms of the agreement. In the event of nullification, any payment due in arrears will be made to the contractor(s), but no further sums shall be owed to the contractor(s). The agreement between Sumner County and the contractor(s) is contingent upon an approved annual budget allotment, and is subject, with thirty (30) days notification, to restrictions or cancellation if budget adjustments are deemed necessary by Sumner County Government.

## **XXI. Applicable Law**

Sumner County, Tennessee is an equal opportunity employer. Sumner County does not discriminate towards any individual or business on the basis of race, sex, color, age, religion, national origin, disability or veteran status. The successful contractor(s) agrees that they shall comply with all local, state, and federal law statutes, rules, and regulations including, but not limited to, the Rehabilitation Act of 1973 and the Americans with Disabilities Act.

In the event that any claims should arise with regards to this contract for a violation of any such local, state, or federal law, statutes, rules, or regulations, the provider will indemnify and hold Sumner County harmless for any damages, including court costs or attorney fees, which might be incurred. Any contract will be interpreted under the laws and statutes of the state of Tennessee. Sumner County does not enter into contracts which provide for mediation or arbitration. Any action arising from any contract made from these specifications shall be brought in the state courts in Sumner County, Tennessee or in the United States Federal District Court for the Middle District of Tennessee.

Additionally, it is a violation of state statutes to purchase materials, supplies, services, or any other item from a vendor that is a commissioner, official, employee, or board member that has any financial or beneficial interest in such transaction.

## **Specific Information**

This Request for Proposal is for the installation of server racks, network cabling and cable TV coaxial throughout the newly constructed Sumner County Emergency Communications Center.

Bidder will provide seven APC NetShelter SX Enclosures with Sides - rack - 42u. Each rack will be leveled, bolted together, and have proper grounding applied. Customer will provide a grounding block but bidder is responsible to provide all needed copper wire to ground each rack. Bidder will provide each rack with vertical wire management all needed punch panels, horizontal wire management and other necessary accessories to comply with bid specs. Bidder is to coordinate with customer for exact placement of each rack and wire installation routes.

Cabling for network purposes must be certified category 6. All cable runs in the ceiling will be of type plenum. All other runs may utilize standard pvc jacketed cable. Cable TV coaxial will be minimum RG6. Each cable will terminate in surface mounted CaTV Jacks or surface mounted Category 6 jacks.

Bidder will provide needed DA-550HHR: High-headroom RF Distribution Amplifiers for the termination of all CaTV wires on server room side of the installation. Bidder will coordinate with customer for final placement of the amplifiers and CaTV cabling.

Networking cables will be part of three independent networks and therefor will be comprised of three separate colors. Color codes are as follows. R - Red, O - Orange, Y- Yellow. All networking cables on the Data Room side will terminate into Category 6 punch panels. These network will be separated so only one color is used on each punch panel. For example, all red cables will be punched into successive punch panels and then orange cables are to be installed underneath with yellow cables to follow. Cables are to be bundled using velcro only and cable neatness is the utmost importance. Both vertical and horizontal cable management will be used and provided by bidder.



## **Specific Information (Page 2)**

Each cable will be labeled with a corresponding letter followed by a consecutive number. Both the jack, each end of the cable and the punch panel will be labeled. Red cables will start with the letter N. Orange cables will start with the letter T. Yellow cables will start with the letter C. All cables will include corresponding colored boots. All copper cabling must meet TIA or ISO certification standards for cat6 as defined in ANSI/TIA/EIA-568-B.1 standard or ISO/IEC 11801 standard.

Networking cable will have no less than a six foot service loop to be neatly arranged under the access flooring. All non server room jacks will be color coordinated to match the cable color. Bidder will provide documentation for all labeling along with diagrams for runs/terminations preferably in Visio format.

### **XXII Bid Meeting**

All bidders will be responsible to attend a **mandatory bid meeting October 24th 2016, 1:00pm Central time at 255 Airport Rd Gallatin TN**. At this meeting bidders will be provided with a question and answer session along with diagrams of the building specifying required cable locations, quantity, color placement and installation routes. Failure to attend this meeting will eliminate bidder from the bidding process.

### **XXIII Examples of Past Work**

All bidders must supply pictorial documentation of past works. This is to ensure wiring practices and cable termination neatness is satisfactory to customer. Failure to provide this documentation will lead to the elimination of bidder from the bidding process.

Sumner County reserves the right to reject any or all offers and to choose the proposal that is deemed the best fit for the County.

**ATTACHMENT 1**

**STATEMENT OF NON-COLLUSION**

The undersigned affirms that they are dully authorized to execute this contract, that this company, corporation, firm, partnership or individual has not prepared this proposal in collusion with any other respondent, and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any other person engaged in this type of business prior to the official opening of this proposal.

Company \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Phone \_\_\_\_\_

Fax \_\_\_\_\_

Respondent (Signature) \_\_\_\_\_

Respondent (Print Name and Title) \_\_\_\_\_

Authorized Company Official (Print Name) \_\_\_\_\_

## ATTACHMENT 2

### DRUG-FREE WORKPLACE

Sumner County Government is committed to maintaining a safe and productive work environment for its employees and to providing high quality service to its citizens. The goal of this policy is for Sumner County employees and contractors to remain, or become and remain, drug-free. Abuse and dependency on alcohol and/or drugs can seriously affect the health of employees, contractors and citizens, jeopardize personal safety, impact the safety of others and impair job performance.

Drug-Free Workplace Act of 1988 – Sumner County Government is governed by the Drug-Free Workplace Act of 1988 (Pub. L. 100-690, Title V, Subtitle D).

Omnibus Transportation Employee Testing Act of 1991 – Sumner County Government is governed by the Omnibus Transportation Employee Testing Act of 1991 (Pub. L. 102-143, Title V).

Right to an Alcohol and Drug-Free Workplace - Employees have the right to work in an alcohol and drug-free environment and to work with persons free from the effects of alcohol and/or drugs.

Required Alcohol and Drug Tests - Alcohol and drug testing for safety sensitive employees shall be in accordance with the provisions contained in the Sumner County Alcohol and Drug Policy adopted by departments which have safety sensitive positions.

Contracts – Any contractors providing goods or services to Sumner County must comply with all State and Federal drug free workplace laws, rules and regulations and so certify this compliance by completion of the DRUG-FREE WORKPLACE AFFIDAVIT (attached page 2).

**DRUG-FREE WORKPLACE AFFIDAVIT** (page 2)

STATE OF \_\_\_\_\_

COUNTY OF \_\_\_\_\_

The undersigned, principal officer of \_\_\_\_\_, an employer of five (5) or more employees, contracting with Sumner County, TN to provide goods or services, hereby states under oath as follows:

1. The undersigned is a principal officer of \_\_\_\_\_ (hereinafter referred to as the "Company") and is duly authorized to execute this Affidavit on behalf of the Company.
2. The Company submits this Affidavit because it shall be receiving pay pursuant to a contract with the state or any local government to provide goods or services.
3. The Company is in compliance with all State and Federal Laws, Rules and Regulations requiring a drug-free workplace program.

Further affiant saith not.

Principal

Officer: \_\_\_\_\_

STATE OF \_\_\_\_\_

COUNTY OF \_\_\_\_\_

Before me personally appeared \_\_\_\_\_, with whom I am personally acquainted (or proved to me on the basis of satisfactory evidence) and who acknowledged that such person executed the foregoing affidavit for the purposes therein contained.

Witness my hand and seal at office this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

\_\_\_\_\_  
Notary Public

My commission expires: \_\_\_\_\_

**ATTACHMENT 3**

**CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS**

The prospective participant certifies, to the best of its knowledge and belief, that it and its principals:

1. Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in transactions under federal non-procurement programs by any federal department or agency;
2. Have not, within the three year period preceding the proposal, had one or more public transactions (federal, state, or local) terminated for cause or default; and
3. Are not presently indicted or otherwise criminally or civilly charged by a government entity (federal, state, or local) and have not, within the three year period preceding the bid, been convicted or had a civil judgment rendered against it
  - A. For the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public transaction (federal, state, or local) or a procurement contract under such a public transaction;
  - B. For the violation of federal or state antitrust statutes, including those proscribing price fixing between competitors, the allocation of customers between competitors, or bid rigging; or
  - C. For the commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.

I understand that a false statement on this certification may be grounds for the rejection of this proposal or the termination of the award. In addition, under 18 U.S.C. § 1001, a false statement may result in a fine of up to \$10,000 or imprisonment for up to five years, or both.

Name of Participant Agency

Name and Title of Authorized Representative

Signature of Authorized Representative

Date

\_\_\_\_\_ I am unable to certify to the above statement. Attached is my explanation.

**ATTACHMENT 4**

**CERTIFICATION BY CONTRACTOR**

I, the undersigned, certify that on behalf of Contractor, I am authorized to attest and obligate the above certification and to legally bind Contractor to these terms, conditions and obligations.

\_\_\_\_\_ Title

\_\_\_\_\_ Name

\_\_\_\_\_ Date

\_\_\_\_\_ Witness

**SUMNER COUNTY BOARD OF EDUCATION**

Purchasing Department  
1500 Airport Road  
Gallatin, TN 37066

COMPANY NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

\_\_\_\_\_

TELEPHONE \_\_\_\_\_

EMAIL \_\_\_\_\_

AUTHORIZED COMPANY REPRESENTATIVE \_\_\_\_\_ *SIGNATURE*

AUTHORIZED COMPANY REPRESENTATIVE \_\_\_\_\_ *PRINTED*

DATE \_\_\_\_\_

BID TITLE 20161115-CO Installation of Server Racks and Cabling for Sumner County Emergency Communication Center

DEADLINE November 15, 2016 @ 2:00 p.m. local Time

BID AMOUNT \$ \_\_\_\_\_

BID GOOD THRU \_\_\_\_\_

NOTES: \_\_\_\_\_

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